

# AKRON COMMUNITY FOUNDATION AND SUBSIDIARIES (A NON-PROFIT ORGANIZATION)

CONSOLIDATED FINANCIAL STATEMENTS



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#### **CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS**

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Akron Community Foundation and Subsidiaries:

We have audited the accompanying consolidated financial statements of Akron Community Foundation and Subsidiaries (a nonprofit organization), which comprise the consolidated statement of financial position as of March 31, 2018, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Akron Community Foundation and Subsidiaries as of March 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## **Report on Summarized Comparative Information**

We have previously audited Akron Community Foundation and Subsidiaries' 2017 financial statements and we expressed an unmodified opinion on those statements in our report dated September 15, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended March 31, 2017, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Sikich LLP

Akron, Ohio September 4, 2018

## **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

March 31, 2018

(With summarized comparative financial information at March 31, 2017)

(Amounts in thousands)

ASSETS		2018		2017
Cash and cash equivalents	\$	6,628	\$	9,556
Accrued investment income	Ψ	217	7	168
Contributions receivable, net		117		167
Prepaid expenses		83		87
Cash surrender value of life insurance		38		61
Note receivable		828		944
Property and equipment, net		1,325		1,381
Investments		197,699		177,931
Trust accounts		11,500		10,888
Real property held for investment		552		552
	\$	218,987	\$	201,735
LIABILITIES AND NET ASSETS				
Liabilities:				
Grants approved for future payment	\$	752	\$	648
Accounts payable and other liabilities		472		484
Funds held as agency endowment obligations		24,870		23,330
Total liabilities		26,094		24,462
Net assets:				
Unrestricted		100,695		91,278
Temporarily restricted		48,872		45,130
Permanently restricted		43,326		40,865
Total net assets		192,893		177,273
	<u>\$</u>	218,987	\$	201,735

## **CONSOLIDATED STATEMENT OF ACTIVITIES**

for the year ended March 31, 2018

(With summarized comparative financial information for the year ended March 31, 2017)

(Amounts in thousands)

	2018									
			Ten	nporarily	Per	manently				2017
	Unrestricted		Restricted		Restricted		Total		_	Total
Revenues and other support:										
Contributions	\$	9,129	\$	2,435	\$	2,453	\$	14,017	\$	15,122
Investment income		3,544		1,870		-		5,414		3,463
Net appreciation on investments										
and trust accounts		8,975		5,364		-		14,339		15,450
Less amounts for agency endowments:										
Contributions		(386)		-		-		(386)		(253)
Investment income		(565)		-		-		(565)		(355)
Net appreciation in investments		(1,756)		-		-		(1,756)		(1,933)
Other reclasses		(7)		(1)		8		-		-
Net assets released from restrictions		5,926		(5,926)						
Total revenues and other support		24,860		3,742		2,461		31,063		31,494
Expenses:										
Grants and other distributions		13,258		-		-		13,258		11,430
Administrative expenses		2,586		-		-		2,586		2,382
Investment expenses		767		-		-		767		753
Less amounts for agency endowments:										
Grants and other distributions		(839)		-		-		(839)		(1,246)
Administrative expenses		(243)		-		-		(243)		(230)
Investment expenses		(86)		<u>-</u>		-		(86)		(78)
Total expenses		15,443						15,443		13,011
Increase in net assets		9,417		3,742		2,461		15,620		18,483
Net assets, beginning of year		91,278		45,130		40,865		177,273		158,790
Net assets, end of year	\$	100,695	\$	48,872	\$	43,326	\$	192,893	\$	177,273

## **CONSOLIDATED STATEMENTS OF CASH FLOWS**

for the years ended March 31, 2018

(with summaraized financial information at March 31, 2017)

(Amounts in thousands)

	2018		2017	
Cash flows from operating activities:				
Increase in net assets	\$	15,620	\$	18,483
Reconciliation of change in net assets to net cash provided (used)				
by operating activities:				
Net appreciation in investments and trust accounts		(14,339)		(15,450)
Depreciation		80		80
Noncash contributions		(1,855)		(3,167)
(Increase) decrease in operating assets:				
Accrued investment income		(49)		(2)
Contributions receivable, net		50		101
Prepaid expenses		4		(20)
Cash surrender value of life insurance		23		(4)
Increase (decrease) in operating liabilities:				
Grants approved for future payment		104		259
Accounts payable and other liabilities		(12)		15
Net cash provided (used) by operating activities		(374)		295
Cash flows from investing activities:				
Purchases of investments		(52,269)		(50,081)
Proceeds from sales and maturities of investments		49,623		52,855
Payments received from notes receivable		116		114
Expenditures for property and equipment		(24)		(8)
Net cash provided (used) by investing activities		(2,554)		2,880
Net increase (decrease) in cash and cash equivalents		(2,928)		3,175
Cash and cash equivalents, beginning of year		9,556		6,381
Cash and cash equivalents, end of year	\$	6,628	\$	9,556

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 1. Nature of Activities:

Akron Community Foundation (the Foundation) is a nonprofit organization which was organized in 1955. Its primary mission is to improve the quality of life in the greater Akron area by building permanent endowments and providing philanthropic leadership that enables donors to make lasting investments in the community. The Foundation is committed to enriching the life of the community through grant making in distinct areas: arts and culture, education, health and human services and civic affairs/community services.

## 2. Summary of Significant Accounting Policies:

**Basis of Accounting** — The Foundation prepares its financial statements in accordance with accounting principles generally accepted in the United States of America.

**Principles of Consolidation** – The consolidated financial statements include the accounts of Akron Community Foundation, ACF Properties, LLC and Akron Digital Media Center/Akronist.com, LLC. ACF Properties, LLC holds certain donated and acquired real property which is included on the consolidated statements of financial position as real property held for investment. All significant transactions between these entities have been eliminated from the consolidated amounts.

**Financial Statement Presentation** – The Foundation presents information regarding its financial position and activities according to three classes of net assets:

*Unrestricted Net Assets* – under the discretionary control of the Board of Directors and include amounts designated by the Board of Directors for specified purposes.

**Temporarily Restricted Net Assets** – are restricted by the donor for a specific purpose or for use in a future time period. As restrictions are met or expire, the net assets are released from restrictions and transferred to unrestricted.

**Permanently Restricted Net Assets** – are subject to the donor's restriction that the principal remain invested in perpetuity.

Net investment income on permanently restricted net assets is classified as permanently restricted, temporarily restricted, or unrestricted, depending on the gift agreement.

**Use of Estimates** – The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

## 2. Summary of Significant Accounting Policies, Continued:

**Cash and Cash Equivalents** – Cash and cash equivalents primarily include amounts held for grants and other disbursements and amounts received from contributions which are held pending investment. Cash and cash equivalents include cash on hand and cash in checking and money market accounts.

**Concentrations of Credit Risk** – The Foundation maintains their cash in accounts that at times exceed federally insured limits. At March 31, 2018 and 2017, the Foundation's cash accounts exceeded federally insured limits by approximately \$51 and \$67, respectively. The Foundation has not experienced any loses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

Investments — The Foundation carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the consolidated statements of financial position. In addition, the Foundation holds certain funds in alternative investments which are carried at the funds' net asset value. Realized and unrealized gains and losses are recognized as changes in net assets in the periods in which they occur, and interest and dividends are recognized as revenue in the period earned. Realized gains and losses are determined on the specific identification method. Investment securities are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term could materially affect the amounts reported in the consolidated statements of financial position and the consolidated statement of activities.

**Third Party Trusts** – The Foundation is the sole or joint beneficiary to the income of certain trusts held by third parties. The Foundation records these trust accounts at the fair value of the trust assets available for distribution to the Foundation, as the Foundation has determined that the fair value of the trust assets generally approximates the present value of expected future cash receipts. Distributions the Foundation receives from the trusts are recorded as investment income in the consolidated statement of activities.

**Pooled Life Income Funds** — Upon death of the donors, the Foundation is the beneficiary to the residual value of certain pooled life income funds. Deferred revenue is the difference between the fair value of the pooled life income funds at the time of receipt of the gift and the present value of the estimated future cash flows and is included in accounts payable and other liabilities.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 2. Summary of Significant Accounting Policies, Continued:

Contributions Receivable — Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. An allowance for uncollectible pledges is provided based on experience and anticipated collection efforts and is adjusted for current conditions as deemed appropriate. Noncash bequests, gifts, and donations are recorded at the fair market value of the asset at the date of donation.

**Note Receivable** – During December 2015, the Foundation received a donation of closely-held stock and in accordance with the Foundation's policy, the stock was sold in January 2016 to be invested in accordance with their investment policy. The donated closely-held stock was sold to an organization in exchange for a note receivable totaling \$1,086 to be paid over 9-years in monthly installments of \$11 including interest at a rate of 1.81%. The note is stated at its unpaid principal balance. The note is collateralized by a pledge agreement of the closely-held stock to the Foundation. Interest on the note receivable is recognized over the term of the note and is calculated using the interest method on principal amounts outstanding. The term of the note will expire in November 2024. No allowance for doubtful accounts has been recorded against the note based on the collateralization and collection history.

**Property and Equipment** – Property and equipment acquisitions with a cost of \$1 or more and that have an estimated useful life greater than one year are capitalized at cost. Depreciation is calculated using the straight-line method over the estimated useful lives of the related assets ranging from 3 to 30 years. Repairs and maintenance costs are expensed as incurred.

**Grants** – The Board of Directors has established a spending policy based upon the quarterly market value of assets. The spending policy provides guidelines for amounts to be expended for grants and other expenses. All grants and other distributions are approved by the Board of Directors. Unconditional grants are recognized when approved. Grants approved by the Board of Directors that are payable upon performance of specified conditions by the grantee are recognized in the consolidated statement of activities when the specified conditions are substantially satisfied.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 2. Summary of Significant Accounting Policies, Continued:

**Functional Expenses** – The costs of supporting the activities of the Foundation have been summarized on a functional basis. Accordingly, certain costs have been allocated among the program and supporting services as follows:

		2018	 2017
Program expenses	\$	13,433	\$ 11,142
Management and general		914	812
Development		1,096	 1,057
	<u>\$</u>	15,443	\$ 13,011

**Comparative Financial Information** — The consolidated financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Foundation's consolidated financial statements for the year ended March 31, 2017, from which the summarized information was derived.

*Income Taxes* – The Foundation is a not-for-profit corporation as described in Section 501(c)(3) of the Internal Revenue Code and, accordingly, is exempt from income taxes. The Foundation is not a private foundation. ACF Properties, LLC and Akron Digital Media Center/Akronist.com, LLC are limited liability companies and are not tax paying entities for federal or state income tax purposes. Therefore, no provisions for federal and state income taxes have been recorded in the consolidated financial statements.

Funds Held as Agency Endowments — Transfers of Assets to a Not-for-Profit Organization or Charitable Trust that Raises or Holds Contributions for Others establishes accounting and reporting standards for transactions in which a donor transfers assets to a not-for-profit organization that accepts the assets from the donor and agrees to transfer those assets, the return on investment, or both, to the donor or another entity specified by the donor. Pursuant to this pronouncement, certain agency endowment funds received by the Foundation are considered liabilities, rather than net assets of the Foundation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 2. Summary of Significant Accounting Policies, Continued:

New Accounting Pronouncements – In August 2016, the FASB issued ASU 2016-14, "Not-for-Profit Entities: Presentation of Financial Statements of Not-for-Profit Entities", which amend the requirements for financial statements and notes in Topic 958, Not-For-Profit Entities. This standard aims to improve existing standards for financial statements of not-for-profit entities to provide more useful information to donors, grantors, creditors, and other users of the financial statements by improving the current net asset classification requirements and the information presented in financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. ASU 2016-14, as amended, is effective for not-for-profit entities for annual reporting periods beginning after December 15, 2017 and interim periods with fiscal years beginning after December 15, 2018. The Foundation and Sikich LLP are currently assessing the impact of this new standard.

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, "Revenue from Contracts with Customers", as amended by ASU 2015-14, which supersedes or replaces nearly all GAAP revenue recognition guidance. This standard establishes a new contract and control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time and will expand disclosures about revenue. ASU 2014-09, as amended, is effective for non-public companies for annual reporting periods beginning after December 15, 2018 and interim periods within the annual period beginning after December 15, 2019. The Foundation and Sikich LLP are currently assessing the impact of this new standard.

**Subsequent Events** — Subsequent events are transactions that occur after year end but before financial statements are issued or are available to be issued. These events and transactions either provide additional evidence about conditions that existed at year end, including the estimates inherent in the process of preparing financial statements (that is, recognized subsequent events), or provide evidence about conditions that did not exist at year end but arose after that date (that is, non-recognized subsequent events).

The Foundation has evaluated subsequent events through September 4, 2018, which was the date these financial statements were available for issuance and determined that there were no significant non-recognized subsequent events through that date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

## 3. Cash and Cash Equivalents:

Cash and cash equivalents consist of the following as of March 31:

		2018	 2017
Cash Short-term investments	\$ —	117 6,511	\$ 104 9,452
	<u>\$</u>	6,628	\$ 9,556

## 4. Real Property Held for Investment:

The Foundation has ownership in a real estate property through its status as a limited partner in a development agreement (46% ownership by the Foundation). Revenue is restricted from the property to support a scholarship fund held as a fund of the Foundation. As a limited partner, the Foundation does not take part in management of the business or affairs of the partnership and does not have the right or authority to act on behalf of the partnership. Further, the Foundation is not liable for any losses, debts or liabilities of the partnership. The property's value was \$552 at March 31, 2017 and 2016 and is valued using an income capitalization analysis.

## 5. <u>Contributions Receivable</u>:

Contributions receivable represent promises to pay recorded at the present value of estimated future cash flows using a risk-adjusted rate of 4.75%, which approximates the prevailing borrowing rate. Aggregate maturities of contributions receivable are as follows:

2019	\$ 50
2020	34
2021	25
2022	 23
	132
Less: Discounts to net present value	10
Allowance for doubtful accounts	 5
	\$ 117

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 6. Property and Equipment:

Property and equipment consist of the following at March 31:

	2018	2017
Land	\$ 344	\$ 344
Building and improvements	996	993
Furniture and fixtures	438	417
	1,778	1,754
Less accumulated depreciation	<u>453</u>	373
Property and equipment, net	<u>\$ 1,325</u>	\$ 1,38 <u>1</u>

## 7. Cash Surrender Value of Life Insurance:

The Foundation is the beneficiary of five individual life insurance policies with face values totaling approximately \$193 and \$220 at March 31, 2018 and 2017, respectively. The amount reported in the accompanying consolidated statements of financial position represents the cash surrender value of the policies as of fiscal year end.

## 8. Retirement Plans:

The Foundation offers a voluntary tax deferred plan under the provisions of Section 403(b) of the Internal Revenue Code, which permits employees to elect to invest a portion of their compensation until retirement. The plan is available to all full-time employees. The Foundation does not make contributions to this plan.

The Foundation also has a plan to provide supplemental retirement benefits to a former employee. Payments of approximately \$3 are made monthly and continue for 15 years or until the former employee's death. After 15 years, the payments increase by approximately \$1 per month. Benefit payments totaled approximately \$32 in 2018 and 2017.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 9. Commitments:

The Foundation leases office equipment under non-cancelable operating leases expiring at various dates through September 2021. Lease expense totaled approximately \$3 in 2018 and \$4 in 2017.

The Foundation has entered into various non-cancelable licensing agreements for software programs that expire in October 2018. The minimum subscription fees are \$47 per annum with annual increases not to exceed 6% or 7%, depending on the licensing agreement. The subscription fees totaled \$47 in 2018 and 2017.

As of March 31, 2018, the future minimum lease payments are as follows:

3
3
2
35

## 10. <u>Fair Value Measurements</u>:

GAAP establishes a framework for measuring fair value. That framework uses a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. GAAP requires the Foundation to maximize the use of observable inputs when measuring fair value. The hierarchy describes three levels of inputs, which are as follows:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

<u>Level 2</u> — Quoted prices for similar assets or liabilities in active markets; quoted prices for identical assets or liabilities in active markets; or inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Significant unobservable inputs.

In many cases, a valuation technique used to measure fair value includes inputs from more than one level of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy. The categorization of an investment within the hierarchy reflects the relative ability to observe the fair value measure and does not necessarily correspond to the perceived risk of that investment.

If an investment that is measured using net asset value (NAV) has a readily determinable fair value (that is, it can be traded at the measurement date at its published NAV), it is included in Level 1 of the hierarchy. Otherwise, investments measured using NAVs are not included in Levels 1, 2, or 3, but are separately reported.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 10. Fair Value Measurements, Continued:

### Valuation Techniques

Following is a description of the valuation techniques used for assets measured at fair value on a recurring basis. There have been no changes to the techniques used during the years ended March 31, 2018 and 2017.

<u>U.S. domestic equity, mutual funds, fixed income and trusts</u> comprise securities measured at Levels 1 and 2. Investments whose values are based on quoted market prices in active markets are classified within Level 1. These investments generally include equity and mutual fund securities traded on a national securities exchange or listed on the Nasdaq and U.S. government obligations. Corporate bonds, U.S. government agencies and municipal obligations are measured at Level 2 and are valued based on yields currently available on comparable securities of issuers with similar credit ratings.

**Real property held for investment** categorized as Level 3 (unobservable inputs), is reported at the fair value of the property at the time of the donation to the Foundation less any impairment losses. The fair value is based on a combination of capitalized income from the property as well as comparable direct sales.

<u>Alternative investments</u> comprise of investments in private equity and real estate funds measured using net asset value per share as the practical expedient. The fair value amounts presented in the fair value hierarchy table below are intended to permit reconciliation of the fair value hierarchy to amounts presented in the statement of financial position.

**Recurring Measurements** – Assets measured on a recurring basis as of March 31:

	2018							
	Level 1	_	Level 2	_	_	Level 3		Total
U.S. domestic equity:								
Consumer discretionary \$	8,520	\$		-	\$	-	\$	8,520
Consumer staples	2,043			-		-		2,043
Energy	2,786			-		-		2,786
Financials	13,429			-		-		13,429
Healthcare	6,449			-		-		6,449
Industrials	8,178			-		-		8,178
Information technology	12,073			-		-		12,073
Materials	2,502			-		-		2,502
Other equity	119			-		-		119
Telecommunications	1,346			-		-		1,346
Utilities	717			<u>-</u>				717
Total U.S. domestic equity	58,162	_		<u>-</u>				58,162

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

# 10. <u>Fair Value Measurements</u>, Continued:

		20	018	
	Level 1	Level 2	Level 3	Total
U.S. domestic equity				
mutual funds	56,765			56,765
International equity				
mutual funds	33,800			33,800
Fixed income:				
Corporate bonds	-	9,071	-	9,071
Fixed income mutual				
funds	15,680	-	-	15,680
Municipal obligations	-	47	-	47
U.S. government		1.050		1.050
agencies	-	1,959	-	1,959
U.S. treasury obligatio	115	<u>11,251</u>	<del>_</del>	11,251
Total fixed income	<u>15,680</u>	22,328		38,008
Trusts accounts	11,500			11,500
Real property held for				
investment			552	552
Total assets at fair value	\$ 175,907	\$ 22,328	\$ 552	\$ 198,787
		<del>, , , , , , , , , , , , , , , , , , , </del>		<u> </u>
Real estate fund				3,245
Private equity fund				7,511
Other				208
Total investments valued u	using NAV			10,964
Total investments				\$ 209,751
				<del> </del>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

## 10. Fair Value Measurements, Continued:

	2017					
	Level 1	Level 2	Level 3	Total		
U.S. domestic equity:						
Consumer discretionary \$	6,045	\$ -	\$ -	\$ 6,045		
Consumer staples	2,811	-	-	2,811		
Energy	2,113	-	-	2,113		
Financials	8,776	-	-	8,776		
Healthcare	4,684	-	-	4,684		
Industrials	9,060	-	-	9,060		
Information technology	8,787	-	-	8,787		
Materials	3,187	-	-	3,187		
Other equity	1,143	-	-	1,143		
Telecommunications	420	-	_	420		
Utilities	1,179			1,179		
Total U.S. domestic equity	48,205			48,205		
U.S. domestic equity						
mutual funds	50,668			50,668		
International equity						
mutual funds	36,623			36,623		
Fixed income:						
Corporate bonds	-	9,152	-	9,152		
Fixed income mutual funds	16,384	_	_	16,384		
Municipal obligations	-	47	-	47		
U.S. government						
agencies	-	3,825		3,825		
U.S. treasury obligations_		7,062		7,062		
Total fixed income	16,384	20,086		36,470		
Trusts accounts	10,888		<del>-</del>	10,888		
Real property held for						
investment			552	552		
Total assets at fair value \$	162,768	\$ 20,086	\$ 552	\$ 183,406		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

## 10. <u>Fair Value Measurements</u>, Continued:

		2017							
	Level 1	Level 2	Level 3	<u>Total</u>					
Fund of funds				498					
Real estate fund				1,494					
Private equity fund				3,723					
Other				250					
Total investments valued us	ing NAV			5,965					
Total investments				\$ 189,371					

The following tables set forth a summary of the Foundation's investments with a reported NAV as of March 31:

		2018								
	Fair Value			ifunded imitment	Redemption Frequency	Redemption Notice Period				
Real estate fund (b) Private equity fund (c) Other (d)	\$	3,245 7,511 208	\$	686 1,835 <u>-</u>	None None None	None None None				
Total	\$	10,964	\$	2,521						

		2017								
	Fair Value		Unfunded <u>Commitment</u>		Redemption Frequency	Redemption Notice Period				
Fund of funds (a) Real estate fund (b) Private equity fund (c) Other (d)	\$	498 1,494 3,723 250	\$	- - 506 <u>-</u>	Quarterly None None None	90-95 days None None None				
Total	\$	5,965	\$	506						

- (a) Funds included in this category comprise of investments in other offshore funds organized to invest and trade directly and indirectly in securities and other financial instruments through advisory accounts and investments in private investment funds.
- (b) Funds included in this category comprise of real estate private equity funds for the purpose of income and capital appreciation.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 10. Fair Value Measurements, Continued:

- (c) Funds included in this category comprise private equity funds held in a limited partnership that are focused primarily on making buyout and growth capital investments in companies that are organized or headquartered within the United States and that have EBITDA below \$25 million and enterprise values below \$100 million.
- (d) The fund included in this category is an investment in a LLC whose main purpose is investing in pre-market-entry-stage businesses that have high growth potential.

## 11. Net Assets:

Net assets include the following types of restrictions by the donors:

**Donor Advised** funds are subject to ongoing recommendations or designations by donors. Donors serve as advisory members to the fund and recommend to the Foundation the charitable organizations or fields of interest to receive grants from the funds.

**Donor Restricted** funds are restricted to make grants to designated nonprofit agencies to provide long term support of the agencies' mission and charitable programs.

**Scholarship** funds are restricted to provide scholarships for specified fields of study, schools or types of students.

Permanently restricted net assets are restricted by the donor to be held in perpetuity with the related income expendable to support either temporarily restricted or unrestricted purposes, according to the gift instruments. Permanently restricted net assets at March 31 are as follows:

	 2018	 2017
Donor advised funds Donor restricted funds Other funds	\$ 3,206 30,452 9,668	\$ 3,185 28,037 9,643
Total permanently restricted net assets	\$ 43,326	\$ 40,865
Temporarily restricted net assets at March 31 are as follows:		
	 2018	 2017
Donor restricted funds Scholarship funds Building fund Other funds	\$ 32,940 8,169 494 7,269	\$ 30,461 7,588 458 6,623

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 11. Net Assets, Continued:

Unrestricted net assets at March 31 are as follows:

		2018		2017
Unrestricted funds	\$	12,918	\$	12,172
Donor-advised funds		47,279		44,115
Board-designated funds functioning as endowments		40,498		34,991
Total unrestricted net assets	<u>\$</u>	100,695	<u>\$</u>	91,278
Total net assets	<u>\$</u>	192,893	<u>\$</u>	177,273

## 12. **Endowment**:

The Foundation's endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

**Interpretation of Relevant Law** – Contributions made to the Foundation are subject to the terms of the Foundation's governing documents. Certain contributions are received subject to other gift instruments or are subject to specific agreements with the Foundation. In addition, under the terms of agreements with donors, the Foundation has variance power over amounts contributed to the Foundation; that is, the ultimate discretion of the use of such funds lies with the discretion of the Board of Directors.

## **Endowment Net Asset Classification by Type of Fund**

	2018							
	Unrestricted		Temporarily Restricted		Permanently Restricted		Total	
Donor-restricted endowment funds	\$	-	\$	48,872	\$	40,120	\$	88,992
Donor-advised funds		47,279		-		3,206		50,485
Board-designated funds functioning as								
endowment		40,498		<u>-</u>				40,498
Total funds	\$	87,777	\$	48,872	<u>\$</u>	43,326	\$	179,975

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

## 12. <u>Endowment</u>, Continued:

				20	17			
	Unrestricted			Temporarily Restricted		manently stricted	Total	
Donor-restricted endowment funds	\$	-	\$	45,130	\$	37,680	\$	82,810
Donor-advised funds		44,115		-		3,185		47,300
Board-designated funds functioning as								
endowment		34,991				<u>-</u>		34,991
Total funds	\$	79,106	<u>\$</u>	45,130	<u>\$</u>	40,865	\$	165,101
Changes in Endowment Ne	t Asse	ts			_			
	Hor	estricted		nporarily stricted		manently stricted		Total
Endowment net assets,	Oille	estricteu	<u></u>	stricteu		<u>stricteu</u>		IOtal
March 31, 2016	\$	70,585	\$	36,108	\$	40,574	\$	147,267
Investment return:								
Investment income		1,840		1,299		_		3,139
Net appreciation		6,238		6,518		_		12,75 <u>6</u>
Total investment return	١	8,078		7,817		<u>-</u>		15,895
Contributions		7,493		7,115		260		14,868
Appropriation of endowment assets for								
expenditure		(7,019)		(5,910)		<u>-</u>		(12,929)
Reclasses		(31)				31		<u>-</u>
Endowment net assets, March 31, 2017	<u>\$</u>	79,10 <u>6</u>	<u>\$</u>	<u>45,130</u>	\$	40,865	<u>\$</u>	<u> 165,101</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 12. **Endowment. Continued:**

<u>Endowment</u> , Continued:	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently Restricted	<u>Total</u>
Investment return:				
Investment income	3,010	1,870	-	4,880
Net appreciation	6,627	5,364	<u>-</u>	11,991
Total investment return	n <u>9,637</u>	7,234	<del>-</del>	16,871
Contributions	8,743	2,435	2,453	13,631
Appropriation of endowment assets for expenditure	(9,702)	(5,926)		(15,628)
Reclasses	<u>(7</u> )	(1)	8	
Endowment net assets, March 31, 2018	\$ 87,777	\$ 48,87 <u>2</u>	\$ 43,32 <u>6</u>	\$ 179,975
Description of Amounts Cla	assified as Perman	ently Net Assets		

## Description of Amounts Classifiea as Permanently Net Assets

	 2018	 2017
Permanently Restricted Net Assets		
The portion of perpetual endowment funds that is required		
to be retained permanently by donor stipulation	\$ 43,326	\$ 40,865

Return Objectives and Risk Parameters - The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to grants supported by its endowment while seeking to maintain the purchasing power of the endowment assets. The Foundation's spending and investment policies work together to achieve this objective. The investment policy establishes an achievable return objective through diversification of asset classes. Actual returns in any given year may vary.

Strategies Employed for Achieving Objectives - To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, Continued for the year ended March 31, 2018 (with summarized comparative information as of March 31, 2017) (amounts in thousands)

#### 12. Endowment, Continued:

Spending Policy and How the Investment Objectives Relate to Spending Policy – The Foundation has established a spending policy providing guidelines for amounts available annually for distribution in the form of grants and operating expenses net of certain offsetting contributions and administrative fee income. Investment management fees are not included in the spending policy. The spending policy is based upon a maximum of 5% of the average market value of the Foundation's total investment pool for the previous 12 calendar quarters. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long-term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 3% annually. This is consistent with the Foundation's objective to maintain purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

**Underwater Endowment Funds** — From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the Foundation is required to retain as a fund of perpetual duration pursuant to donor stipulation or UPMIFA. Such endowments are often referred to as "underwater" endowments. Though the Foundation is not required by donor-imposed restriction or law to use its unrestricted resources to restore the endowments to their historic dollar value, accounting guidance for not-for-profit organization require that such losses and subsequent gains be reflected as changes in unrestricted net assets until the fair values again reach their historical dollar values. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no such deficiencies at March 31, 2018 and 2017.

**Investment expenses** – Investment expenses comprise both management and custodial fees for which the Foundation is billed directly and are evaluated periodically for reasonableness by the Foundation. Investment expenses, net of agency endowment obligations, totaled \$681 (\$767 less \$86) for 2018 and \$675 (\$753 less \$78) for 2017.

Certain investment expenses charged to the Foundation on mutual funds are netted against investment income by the mutual fund manager. Mutual fund investment expenses, net of donor restricted endowment obligations, included in investment income reported on the statement of activities, totaled \$656 (\$729 less \$73) for 2018 and \$583 (\$642 less \$59) for 2017.

## 13. <u>Legal Matters</u>:

During the normal course of business, the Foundation may, from time to time, be involved in routine legal matters which management intends to defend. Management believes the likelihood of any material adverse outcome to be remote. As of the date of this report, the Foundation has no open legal matters.